

IMPACT REPORT

FOUNDATION



Where generosity changes lives.





Stephen B. Shapiro, MD Chief Medical Foundation Officer Chair, Gundersen Medical Foundation

Dear Philanthropic Partners,

Welcome to 2023. It has been quite a journey for us all as we've endured changes and challenges that were unimaginable just three years ago. Yet, as always, I am reminded of how proud I am to be a part of Gundersen Medical Foundation.

Our medical education programs are consistently sought after for training top medical students, and they are an integral component of providing amazing care to our patients. Our robust medical education programs and nursing clerkship sites are critically important to staffing our facilities as we experience the impact of the nationwide physician and nursing shortage.

The research division continues to facilitate a rigorous academic approach for finding new ways to improve patient care, reduce costs and expand our knowledge of effective, patient-focused treatments. Through the Kabara Cancer Research Institute, we continue to advance DNA genetic susceptibilities of cancer cells to cancer drugs to establish effective treatments for our patients close to home.

Nearly everything has increased in cost, and healthcare is not exempt from this reality. Gundersen Health System is committed to serving our community—we are there when you need us, 365 days a year and 24 hours a day. The rapid rise in costs to care for our community has been a challenge. We are focused on keeping the cost of care manageable in this tough environment through innovative approaches, multispecialty teamwork, merging with Bellin Health (your philanthropic gifts will stay local) and through the philanthropic support of Gundersen Health System.

As always, your generous gifts have been critical to maintaining high-level care in our communities. In the following pages, you will find examples of the programs and patient care impacted by your philanthropy.

While 2023 will likely bring more challenges, there will also be opportunities. As we navigate through the pandemic and new economic pressures, we look forward to partnering with you as we grow and sustain our outstanding education, research and patient care programs and services.

Sincerely,

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PHILANTHROPY

1,677 NEW/FIRST-TIME DONORS **5,850** DONORS FOR THE YEAR





Raised \$40,000 for lung cancer research and awareness at the 15th annual Sue Eber Memorial Drive for Hope golf tournament

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Received nine bequest/estate/trust gifts totaling more than \$937,000

Raised more than \$34,000 to support Mobile/ Farm Medicine care given by Family Practice physicians and medical residents



Philanthropy team moved to downtown La Crosse offices in August

Hosted two open houses with more than 400 people in attendance



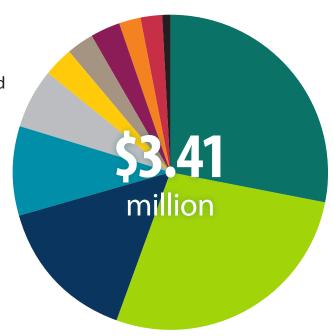
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FUND DISTRIBUTION

Philanthropy distributions: \$3.41 million

Provided support for the following programmatic, equipment and education needs of Gundersen Health System

| 28 % | Medical Education | \$965,800 |
|-------------|-------------------------------------|-----------|
| 27 % | Pediatrics | \$904,900 |
| 15% | Medical Research | \$527,000 |
| 9 % | Oncology | \$311,000 |
| 6 % | Staff Education | \$208,000 |
| 3% | Hospice | \$104,400 |
| 3% | Mental and Behavioral Health | \$103,200 |
| 3% | Patient Services & Community Health | \$94,300 |
| 2% | Cardiology and Emergency Services | \$63,200 |
| 2% | Other | \$84,400 |
| 1% | Employee Health and Wellness | \$47,100 |



"Thanks to your generous donations, we can provide fun and engaging activities for our patients that aid in maintaining their current level of functioning, promote coping skills and social engagement, enhance energy and decrease stress and loneliness."

\$2,500

AWARDED TO GUNDERSEN MEDICAL SPECIALTY UNITS FOR RECREATIONAL THERAPY RESOURCES FOR PATIENTS WITH DEMENTIA OR MENTAL HEALTH NEEDS

- Cassie Johnson, recreational therapist



Approved \$30,000 to support a new partnership with Hazelden Betty Ford to **improve access to addiction care** in our community Utilized donor gifts to help launch a **hospice music program** featuring a harpist and guitarist

"Music therapy was such a blessing to Martin and me. He was unable to get out of his room and this was a nice way to bring him joy and peace during his last days."



- Mary, grateful patient

Provided more than 4,200 meals, supported by the Oncology and Breast Cancer funds, to patients receiving treatment at the Infusion Center



CHILDREN'S MIRACLE NETWORK HOSPITALS®

\$1.2 million

ALLOCATED TO SUPPORT PEDIATRIC PROGRAMS, SERVICES AND PATIENT ASSISTANCE

Awarded **more than \$377,000 from 534 grants (donor dollars)** to families with children struggling with a medical condition

Provided more than \$9,800 for reading and tutoring and more than \$7,000 for music and horse therapy

Allocated **more than \$96,000 for travel assistance,** helping families get to/from Gundersen and other medical facilities

MEDICAL RESEARCH

664

NEW PATIENTS ENROLLED IN ONGOING OR NEW CLINICAL TRIALS

Provided research education to 100 medical residents and staff physicians

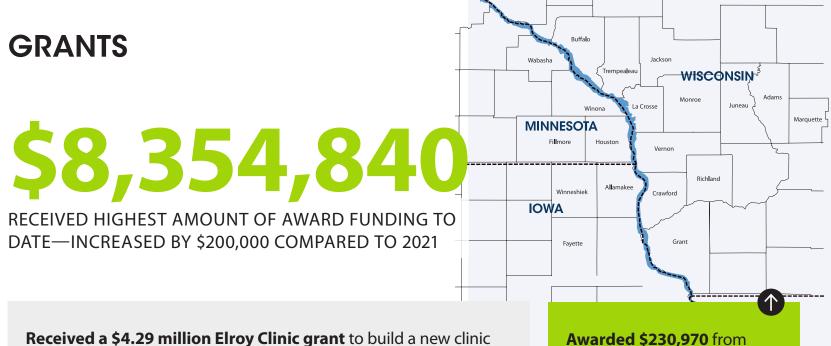
Accrued 593 patient specimens into a precision oncology cohort for researching cancer-causing mutations

Shared 508 cancer specimens from a biobank with researchers around the world to study new diagnostics and therapeutics

Mentored a medical student from Indiana University, an undergraduate from St. Mary's University and **provided** lectures to University of Wisconsin-Madison School of Medicine and Public Health medical students

Continued partnerships with clinical trial groups working to develop the next generation of **Lyme Disease diagnostics**





Received six Gundersen Ambulance awards totaling \$314,000 for equipment, replacement vehicles and training

for the St. Joseph Gundersen Critical Access Hospital system

Awarded \$230,970 from the Health Resources & Services Administration (HRSA) to support **a pediatric mobile clinic reaching 22 counties** within Gundersen's service area

GLOBAL & COMMUNITY PARTNERS

\$8,100

AWARDED FOR AT-SCHOOL PROGRAM PROVIDING NECESSITIES FOR STUDENTS IN NEED SUCH AS WINTER APPAREL (\$500) AND SUPPORT OF 10 INDIVIDUAL CLASSROOMS (\$2,500)

\$5,100 allocated to six Pine Ridge Indian Reservation trips and activities



RESOLVE THROUGH **SHARING®**

3,115 CONTINUING EDUCATION HOURS AWARDED FOR NURSES ACROSS THE UNITED **STATES**



Developed and published evidence-based statement on perinatal palliative care—endorsed by the only international perinatal bereavement organization for professionals

Presented at the International Perinatal Bereavement Conference

FINANCIAL OVERVIEW 2022



Foundation total income: \$15 million

Total income for the year decreased from the prior year due to unrealized investment loss.

| 66% | Gundersen Health System Operational Support \$9.91 |
|---------------|---|
| 62% | Federal Medical Education Support \$9.37 |
| 37 % | Gundersen Medical Foundation Operational Revenue \$5.48 |
| 29 % | Philanthropic Contributions\$4.28 |
| - 94 % | Investment Return |



Foundation total operating expenses and fund distribution: \$30.3 million

Total expenses increased 2.7% from the prior year.

| 54% | 6 Medical Education \$16.00 | I |
|-----|---|---|
| 24% | 6 Medical Research \$7.37 | |
| 7% | 6 Administration\$2.25 | |
| 6% | 6 Health System, Patient & Community \$1.93 | |
| 6% | ۶1.93 Philanthropy | |
| 3% | ۶۵.90 Resolve Through Sharing® | |
| 0% | 6 Global Partners\$0.02 | |

Purposes of philanthropic contributions:

\$4.28 million*

Philanthropic contributions showed greater (41%) support toward patient and community health than in 2021.

| 41 % | Health System, Patient & Community \$1.76 |
|-------------|---|
| 20% | Permanently Restricted\$0.87 |
| 20% | Medical Education & Research \$0.86 |
| 19 % | Unrestricted & Board Reserve\$0.81 |
| 0% | Campus Renewal Campaign** |
| | |

*Does not include Philanthropy Other Income **Transferred to Gundersen Health System



million

Net assets: \$74.9 million

Net assets decreased from the prior year due to unrealized investment loss.

| 43 % | Board Reserve & Other Unrestricted | . \$32.17 |
|-------------|------------------------------------|-----------|
| 36 % | Donor Permanently Restricted | . \$26.71 |
| 21% | Donor Temporarily Restricted | . \$16.07 |

MEDICAL EDUCATION

25% OF MEDICAL EDUCATION GRADUATES STAYED AT GUNDERSEN IN 2022



More than 1,200 undergraduate and graduate learners completed clinical experiences

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Continuing Medical Education team hosted three visiting professors and held 220+ accredited activities

Received Institutional Accreditation Council for Graduate Medical Education (ACGME) accreditation without any areas noted for improvement or citation



Dr. Greg Thompson stepped down as Medical Director/ **DIO of Medical Education** and retired in March 2023. Dr. Ben Jarman named the Edwin L. Overholt, MD, Vice President of Medical Education/DIO.

Welcomed new residency program directors in Family Medicine (Dr. Robyn Borge) and General Surgery (Dr. Mel Johnson)

2022 GUNDERSEN MEDICAL FOUNDATION LEADERSHIP

Dr. Stephen Shapiro, Chair of Board Jack Schwartz, Vice President Dawn Meyer, Executive Assistant

Philanthropy Dr. Todd Mahr, Medical Director Mandy Richardson, Director

Medical Research and Grants Dr. Jennifer Kleven, Medical Director Reece Rykal, Director

Resolve Through Sharing Dr. Randi Berg, Medical Director Mary Beth Hensel, Director

Medical Education Dr. Greg Thompson, Medical Director/DIO (retired) Dr. Ben Jarman, the Edwin L. Overholt, MD, Vice President of Medical Education/DIO Jennifer Lee, Director

To learn more about Gundersen Medical Foundation's mission, please call the Foundation office at (608) 775-6600 or visit gundersenhealth.org/foundation.

